Ready to start your Kaspersky MSP journey?

Existing Kaspersky partners

- 1. Log in to the <u>Kaspersky United Partner Portal</u> using your email address and password.
- 2. Select the <u>Manage page</u> option in the Partner Program menu of the portal (or click the link to visit the page).
- **3. Complete** the **application form** and click submit. You'll soon receive an email confirming approval.
- 4. Start your MSP certification.
 - a. You have a **90-day grace period** to qualify, starting on the day your application was approved.
 - **b.** To achieve this, simply **complete the Kaspersky MSP Onboarding Course** (MSPO).
 - c. Your certification will normally be confirmed within a week of completing the MSPO.
- 5. Congratulations you've achieved MSP status!

New Kaspersky partners

- 1. Start your application by registering your company on the Kaspersky United Partner Portal.
- While completing the form, select that you are interested in becoming a Kaspersky Manage Partner (MSP) and complete the additional form that appears.
- 3. You'll soon receive an email confirming approval.
- 4. Follow step 4 above fully.

Please note: participation in the Manage program requires you to accept the additional license terms and provisions for MSP Partners.

Ordering with Kaspersky Order Management

Kaspersky Order Management (KORM) is a global partner network platform that allows you to easily order and manage your subscriptions for Kaspersky B2B products.

To order licenses via KORM:

- 1. Open the <u>KORM page</u> in the Sales section of the <u>Kaspersky United Partner Portal</u>. To enter the platform, please **click** the Kaspersky Order Management button.
- 2. When you log in to KORM for the first time, you will be asked to select a Distributor. Enter the name of the Distributor in the search bar and select it from the search results. You can select several Distributors if necessary.
- 3. Your request will be sent to the selected Distributor for approval. Once approved, you will be notified by email and can begin ordering subscriptions.
- To start ordering, head to the Subscriptions section and click the +Subscription button. (Step-by-step instructions can be <u>found here</u>.)

More information

You can find an interactive How-to guide and detailed conditions of the Manage program on the <u>Kaspersky</u> <u>United Partner Portal</u>.

If you have any questions, please contact us at msp@kaspersky.com.

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